

Applications are being accepted for the following positions at this time: (Please scroll down to view summary descriptions of the positions advertised)

<u>Position</u>	<u>Location</u>
Field Service Manager	Phoenix, AZ
Service Representative Electrical	Phoenix, AZ or Tucson, AZ
Service Representative Mechanical	Phoenix, AZ or Tucson, AZ

The descriptions which accompany the job listings are merely summary descriptions of the duties typically performed by individuals in those positions and should not be interpreted as a full and complete job description.

Employment with Laron is “at-will”, meaning that at any time, the employee or the employer may, with or without cause, terminate such employment.

For further information regarding any of the posted jobs, contact the corporate recruiter at (928) 681-5357.

TITLE	Field Service Manager
SUMMARY DESCRIPTION	Directs field service personnel who perform on-site routine services including installation, maintenance, construction and repair at customer locations throughout the United States. Oversees the scheduling and training of field service representatives. Relies on extensive experience and judgment to plan and accomplish goals. This position requires ability to travel to remote customer locations for extended periods. Must be able to successfully direct multiple high profile projects in various locations with limited resources.
KNOWLEDGE, SKILLS AND ABILITIES	<ul style="list-style-type: none"> • Mechanical knowledge of machines and tools, including their designs, uses, repair and maintenance. • Millwright skills including demonstrated knowledge of equipment installation and gear setting/alignment specific to large industrial applications. • A demonstrated ability to perform professionally under less than optimum conditions. • The ability to communicate in a professional manner with customers, OEM representatives and others both within and outside of Laron Incorporated. • Production and processing knowledge of raw materials, production processes, quality control, costs, and other techniques for maximizing the effective manufacture and distribution of goods • Effectively and consistently apply skills to include, yet not limited to: critical thinking, time management, active listening, instructing, decision making, quality control analysis, coordination, management of personnel resources, written and verbal comprehension and problem solving • All work is to be performed in a manner that demonstrates consistent application of attributes to include, yet are not limited to: dependability, integrity, leadership, self control, cooperation, stress tolerance, persistence, adaptability, flexibility, independence and initiative
FLSA STATUS	Exempt
SPECIAL REQUIREMENTS	A strong commitment to customer service and ethics.
JOB LOCATION	Phoenix, AZ
SALARY RANGE	Competitive
OPEN DATE	Open Until Filled

TITLE	Service Representative - Electrical
SUMMARY DESCRIPTION	The Service Representative is responsible for customer calls to promote and secure sales inquiries and customer contact primarily, but not limited to, the Electric Motors or Switchgear & Controls Division. The primary territory covered will be central and southern AZ. This position can also be involved in estimating and engineering customer projects of all types in a manner consistent with division and corporate goals. The primary function of this position is new business procurement. The preferred place of residence is Tucson.
KNOWLEDGE, SKILLS AND ABILITIES	The minimum requirements include a combination of education and experience sufficient to function as an electrical sales professional calling on “high end” customers. Professional sales training will be provided, but the candidate must possess competent technical knowledge of the industry. Minimum educational requirements include formal technical training sufficient to perform required duties as determined by upper management.
FLSA STATUS	Exempt
SPECIAL REQUIREMENTS	A strong commitment to customer service and ethics.
JOB LOCATION	Tucson, AZ or Phoenix AZ
SALARY RANGE	Competitive
OPEN DATE	Open Until Filled

TITLE	Service Representative - Mechanical
SUMMARY DESCRIPTION	<p>A Service Representative with Laron Incorporated is responsible for developing, maintaining and in some cases repairing customer relations with a designated group of customers. Service Representatives are typically the initial point of contact with customers, prospective customers and customer representatives, including managers, financial department representatives and often, vendor representatives.</p> <p>Duties and Responsibilities:</p> <ol style="list-style-type: none"> 1. Responsible to identify targeted industries/customers, develop a sales strategy for the customer, market and successfully sell products to customers, communicate progress/needs/ideas to others service representatives, production managers and business managers at Laron Incorporated. 2. Responsible for the development of quotations for the work, identifying the scope of proposed work to the production group, following the work progress and working in collaboration with production managers and Laron accounting personnel in preparing/approving billing for the customers work accomplished. 3. In situations where customers are dissatisfied with service and/or warranty issues arise, the service representative will be primarily responsible for ensuring the customer relationship is maintained/restored. 4. The service representative reports directly to the Regional Sales Manager. The Regional Sales Manager will provide performance appraisal, goal setting information and the required support to the Service Representatives. 5. The nature of the Service Representatives work requires the representative to work independently, without supervision, relate well to all levels of customer organizations and in many cases work in unfamiliar environments. Service Representatives are required to travel extensively. All such travel shall be done in company vehicles at company expense. 6. Interact with upper level management. 7. Perform other job-related duties as assigned by upper management
KNOWLEDGE, SKILLS AND ABILITIES	<p>Extensive repair knowledge of crushers, HP, MP, Gyratory and Cone. Extensive repair knowledge of Mills, Rod, Ball, Auto and Sag Extensive repair knowledge of mine process equipment; Gearboxes and Pumps. Ability to read blueprints and a basic understanding of fabrication Basic knowledge of all products and services offered by Laron Incorporated</p>
FLSA STATUS	Exempt
SPECIAL REQUIREMENTS	Service Representatives are expected to be proficient in several computer applications, which include: MS Word/Excel/Power Point/Live

	Meeting/Dynamics, and custom applications including the Laron Standard Quote Sheet, the Laron Sales Call Calendar and the Laron Timekeeping System. A strong commitment to customer service and ethics.
JOB LOCATION	Phoenix AZ or Tucson, AZ
SALARY RANGE	Competitive
OPEN DATE	Open Until Filled